



Recent 10-Year Lease Extension | 31+ Year Operating History | \$195,000+ AHHI in 1-Mile



OFFERING MEMORANDUM
FAIRLAWN, OHIO (AKRON MSA)

Marcus & Millichap
THE SULO GROUP

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OFFERING SUMMARY

PROPERTY ADDRESS

Childtime Learning Center

3475 Embassy Parkway

Fairlawn, OH 44333

OFFERING SUMMARY	
Price:	\$2,815,000
Cap Rate:	7.00%
Net Operating Income:	\$197,004
Building Square Footage:	7,900 Sq Ft
Year Built:	1997
Lot Size:	+/-1.20 Acres

LEASE SUMMARY	
Tenant:	Childtime Childcare Inc.
Guaranty:	Corporate
Lease Commencement:	12/25/1995
Rent Commencement:	2/1/2025
Lease Expiration:	1/31/2035
Lease Term Remaining:	8+ Years
Lease Type:	Absolute Net*
Roof and Structure:	Tenant Responsible
Rental Increases:	10.00% Increases Every 5 Years
Renewal Options:	Two, Five-Year
Right of First Refusal:	10 Days

OPERATING DATA				
Year	Start Date	End Date	Annual Rent	Cap Rate
1-5	2/1/2025	1/31/2030	\$197,004	7.00%
6-10	2/1/2030	1/31/2035	\$216,696	7.70%
11-15 (Option 1)	2/1/2035	1/31/2040	\$238,368	8.47%
16-20 (Option 2)	2/1/2040	1/31/2045	\$262,212	9.31%

Lease Comments: * Pursuant to the lease, responsibility for qualifying capital replacements of the roof, foundation, structural components, HVAC, plumbing, and other specified building systems is allocated between Tenant and Landlord during the final three lease years, with the Landlord's share increasing from 50% to 80% based on the remaining lease term, provided such replacement is not necessitated by Tenant's failure to satisfy its maintenance obligations.

INVESTMENT HIGHLIGHTS

- **Recent 10-Year Lease Extension with 31+ Year Operating History**
 - Childtime Learning Center has been in operation at this site since 1995, showing a significant long-term commitment to the location and the community.
 - Childtime just did a 10-year lease extension, which commenced in 2025.
 - The lease features rental increases every 5 years of 10.00% and continuing into the option periods, growing NOI and hedging against inflation.
 - The lease features zero landlord responsibilities, allowing for a passive investment for a new landlord.
- **The #2 Corporate Operator in the Country – 1,150+ Locations**
 - Learning Care Group (LCG) is officially recognized as the second-largest for-profit early childhood education and care provider in North America.
 - The company operates over 1,150 schools across the United States. Its network spans across 40 states and Washington, D.C.
 - LCG has the collective capacity to care for and educate over 165,000 children daily, ranging in age from 6 weeks to 12 years old.
 - Unlike some competitors that operate under a single name, LCG achieves its massive scale by maintaining a diverse portfolio of 11 unique brand identities. This multi-brand approach allows them to target various market segments, educational philosophies, and geographic regions.
 - Driven by its massive footprint, LCG generates an estimated \$4.1 billion in annual revenue.
- **\$485,000 of Committed Tenant Improvements Coming to the Property**
 - As part of the long-term lease extension, the owner agreed to provide Childtime with significant tenant improvement dollars.
 - This commitment should allow the tenant to improve the facility, which will in turn attract new families to the property for the long term.
- **Over \$64,000,000 Spent on Education and Daycare in a 5-Mile Radius**
 - A strong focus on education and early childhood development can make a city more attractive to businesses and skilled workers, contributing to overall economic growth.
 - Participants in early childhood programs are more likely to enroll in college and potentially experience higher earnings in adulthood.



WHY BUY A DAYCARE CENTER?

The U.S. child care market is expected to grow at a compound annual growth rate of 4.18% from 2023 to 2030 and is expected to reach USD 83.6 billion by 2030.

The key factors driving the U.S. child care market growth include increasing government funding for childcare, rising demand for daycare centers; and an increase in the number of women employment.

The early education and daycare segment dominated the U.S. child care market with a share of around 47% in 2022. This is attributable to the increase in the rising demand along with the government funding to child care centers.

The market is benefiting from the advancement of learning technologies for children. Educational tools like Starfall, based on advanced technology, are transforming the U.S. childcare market by providing engaging activities and games for children to learn art, languages, and mathematics.



4.18%
Annual
Growth

Expected Growth Rate
from 2023 to 2030



\$60.4B
Industry

Expected to Grow to
\$83.6B by 2030



47%
Market
Share

U.S. ECE Segment
in 2022

SITE PLAN



AERIAL OVERVIEW



AERIAL OVERVIEW



TENANT PROFILE

With more than 55 years of experience, we pride ourselves on being a trusted, supportive, reliable provider of early education and child care. Our top priority is keeping children safe, healthy, and learning in clean, secure environments across 1,110+ schools and 11 unique brands in 40 states, Washington, D.C., and internationally. Our 24k+ educators can support more than 165k children.

Learning Care Group, Incorporated is the second-largest for-profit child care provider in North America and a leader in early education. Our programs are designed for children aged six weeks to 12 years. Across our seven unique brands, we're committed to creating state-of-the-art facilities with the latest technology and expert-driven curricula created by our own education team.

Here, teachers get to know children so they can plan personalized learning experiences that help develop academic skills (literacy, math, etc.) and life skills (communicating, making friends, etc.) Then, we share children's progress with families through portfolios and conferences.

Company Type: Private
Location: Novi, Michigan (1,110+ Locations)
Website: <https://www.learningcaregroup.com>

1,100+
Locations Nationwide

#2
Top Ranked Corporate Operator

165,000+
Children Served



2025 | TOP 20 CORPORATE CHILD CARE COMPANIES

	ORGANIZATION	HEADQUARTERS	CAPACITY (EST.)	# OF CENTERS (EST.)
1	KinderCare Learning Centers	Oregon	200,000	2,400
2	Learning Care Group	Michigan	167,000	1,103
3	Bright Horizons	Massachusetts	115,000	1,028
4	Cadence Education	Arizona	53,400	326
5	Child Development Schools	Texas	46,916*	272*
6	Spring Education Group	California	39,488**	182**
7	Busy Bees North America	Canada	32,784	223
8	Premier Early Education	Illinois	25,000	160
9	Endeavor Schools	Florida	22,000	110
10	The Sunshine House	South Carolina	21,000	140
11	Kids and Company, Ltd.	Canada	14,612	159
12	New Horizon Academy	Minnesota	15,673	103
13	Big Blue Marble Academy	Alabama	15,149	83
14	O2B Kids	Florida	14,078	75
15	Early Learning Academies	Virginia	13,294	77
16	Otter Learning	South Carolina	10,500	76
17	The Nest Schools	Florida	9,300	54
18	The Gardner School	Tennessee	7,600	39
19	LLE Educational Group	Virginia	7,000	47
20	Never Grow Up, Inc.	Tennessee	6,613	46

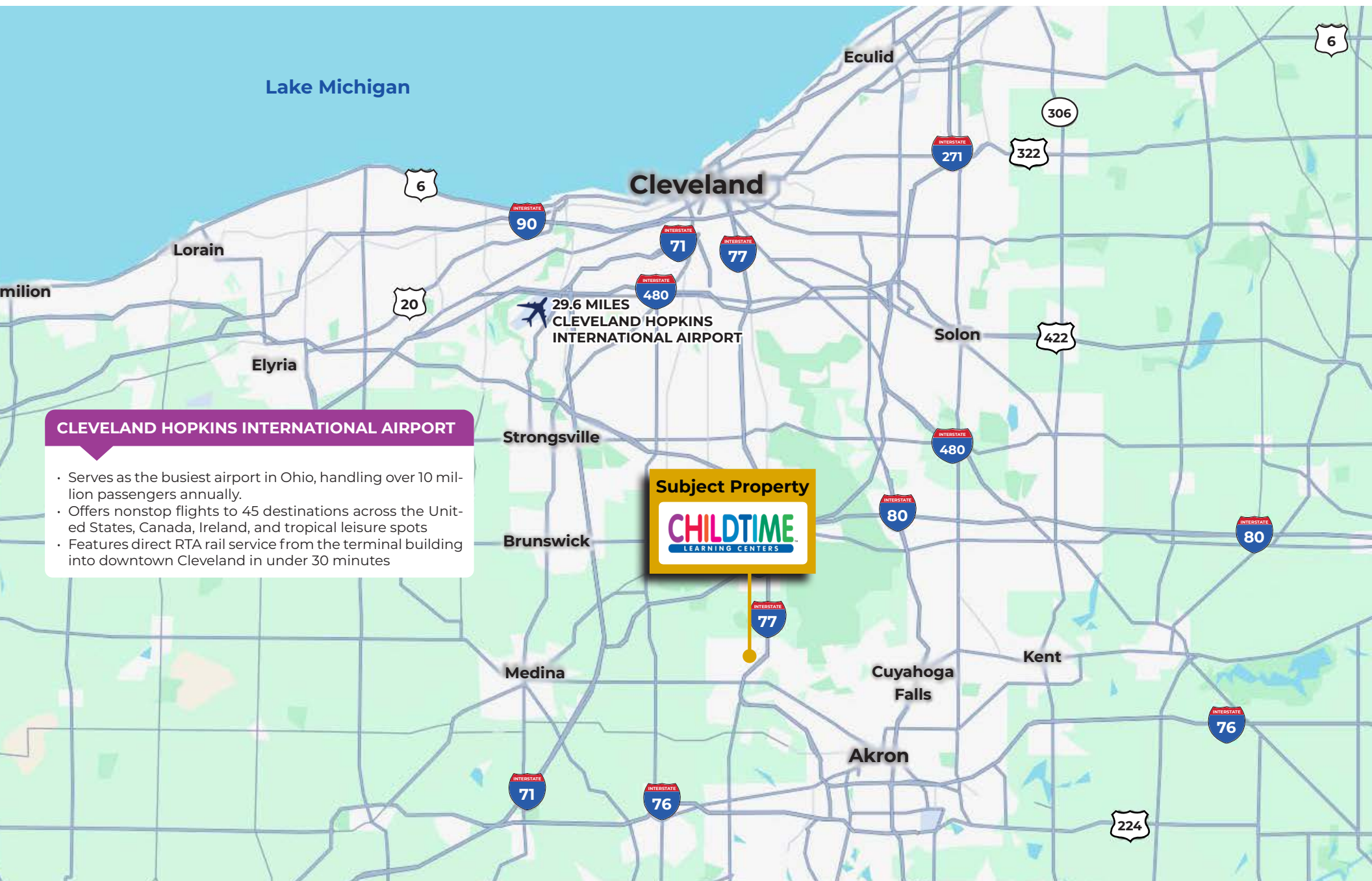
Based on data supplied by the organizations. Data on capacity is total licensed capacity as of January 1, 2025

*Data from January 2024 report. **Data from January 2023 report.

PROPERTY PHOTOS



REGIONAL MAP



AREA OVERVIEW

FAIRLAWN

- A vibrant suburban city in Summit County, located just west of Akron.
- Anchored by the prominent Summit Mall, alongside major commercial corridors and big-box centers along West Market Street (Route 18) and the neighboring Montrose shopping district.
- Offers several local public parks (such as Bicentennial Park and Griffith Park) and provides close proximity to the Cuyahoga Valley National Park via connecting metro parks.
- Students are primarily served by the highly-rated Copley-Fairlawn City School District, which ranks among the top-performing districts in Summit County.

AKRON

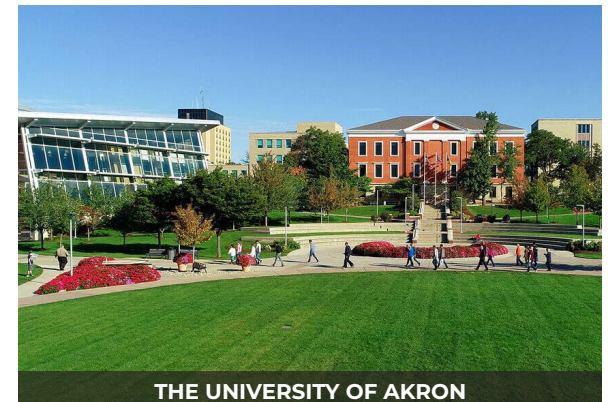
- Akron is the fifth-largest city in Ohio and the metro sits about 30 miles southeast of Cleveland.
- A key regional manufacturing hub, the market encompasses Portage and Summit counties.
- A large transportation network of highways, rail, air, and the Cuyahoga River assists in the distribution of goods manufactured in the region.
- Ohio's only national park, Cuyahoga Valley National Park, the 12th most-visited park in the United States in 2022. It features over 33,000 acres of breathtaking landscapes, trails to explore, and cascading waterfalls.
- The metro offers a wide range of lower-cost housing options, which play a key role in attracting new residents and supporting long-term population retention. Entering 2026, the market's average effective apartment rent was \$500 per month below the national average.
- Canal Park is the home stadium for the Akron RubberDucks, the Double-A Minor League Baseball Affiliate of the Cleveland Guardians.
- Akron Zoo, is an award-winning wildlife park housing over 2,000 animals.
- Extensive green spaces provided by the Summit Metro Parks and the Ohio & Erie Canal Towpath Trail.
- From cozy cafes serving up comforting classics to trendy bistros offering unique menus, there's something to satisfy all taste buds. The Greater Akron area has a thriving bar and brewery scene.

ECONOMY

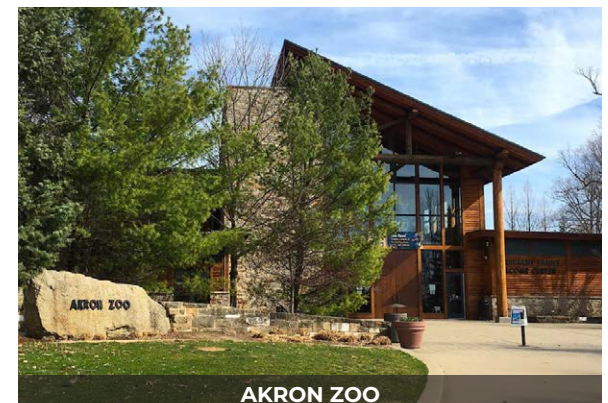
- Manufacturing companies, including Goodyear Tire & Rubber, and healthcare providers, such as Summa Health and Cleveland Clinic Akron General, are major employers in the area. Akron also has a sizable traditional office-using sector, with white-collar positions accounting for 20 percent of the metro's total workforce.
- The University of Akron aids the development of the polymer industry, attracting companies seeking proximity to both suppliers and buyers of plastic products.
- Shipping facilities at the Port of Cleveland, combined with rail transportation and a regional airport, provide companies with access to Midwest and Northeast markets



CUYAHOGA VALLEY NATIONAL PARK



THE UNIVERSITY OF AKRON



AKRON ZOO

DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE
2010 Population	1,722	25,457	57,912
2020 Population	1,752	26,980	60,399
2024 Population	1,774	26,672	60,494
2029 Population	1,779	26,666	60,736
HOUSEHOLDS			
2010 Households	838	10,278	24,568
2020 Households	807	10,965	26,017
2024 Households	811	11,032	26,435
2029 Households	814	11,069	26,658
OWNER OCCUPIED HOUSING UNITS			
2010 Owner Occupied Housing Units	73.0%	70.6%	67.4%
2020 Owner Occupied Housing Units	76.6%	72.5%	69.0%
2024 Owner Occupied Housing Units	76.6%	72.9%	69.4%
2029 Owner Occupied Housing Units	76.6%	73.0%	69.5%
RENTER OCCUPIED HOUSING UNITS			
2010 Renter Occupied Housing Units	19.0%	22.1%	24.7%
2020 Renter Occupied Housing Units	15.7%	22.1%	25.5%
2024 Renter Occupied Housing Units	15.6%	21.7%	25.1%
2029 Renter Occupied Housing Units	15.7%	21.6%	25.0%
AVERAGE HOUSEHOLD INCOME	\$195,175	\$164,784	\$136,805

AREA SNAPSHOT

60,494
POPULATION (5-MILE)

70,263
DAYTIME POPULATION (5-MILE)

0.2%
POPULATION GROWTH (2025-2029)

\$195,175
AVERAGE HOUSEHOLD INCOME (1-MILE)