



New 20-Year Lease | 3.50% Annual Rental Increases | Corporate Guaranty (110+) Locations



OFFERING MEMORANDUM

ARVADA, COLORADO (DENVER MSA)

Marcus & Millichap
THE SULO GROUP



CONFIDENTIALITY & DISCLAIMER

Exclusively Listed by:

Dominic Sulo

Senior Managing Director
CHICAGO OAKBROOK
Tel: (630) 570-2171
DSulo@marcusmillichap.com
License: IL 475.134920

Sam Malato

Director Investments
CHICAGO OAKBROOK
Tel: (630) 570-2263
SMalato@marcusmillichap.com
License: IL 475.179469

Co-Listed With:

Spencer Berkley

Director Investments
Tel: (602) 687-6836
Spencer.Berkley@marcusmillichap.com
License: AZ SA703812000

Broker of Record:

Adam Lewis
License: ER.100091205

Marcus & Millichap

Oakbrook, IL
1 Mid America Plaza #200
Oakbrook Terrace, IL 60181
P: +1 630-570-2200

Information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

MARCUS & MILLICHAP HEREBY ADVISES ALL PROSPECTIVE PURCHASERS OF SINGLE TENANT NET LEASED PROPERTY AS FOLLOWS:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a single tenant property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a single tenant property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any single tenant property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this single tenant property.



OFFERING SUMMARY

PROPERTY ADDRESS

The Academy ECE of Arvada

6412 Fig Street
Arvada, CO 80004

OFFERING SUMMARY

Price: \$6,099,000

Cap Rate: 6.35%

Net Operating Income: \$387,284*

Building Square Footage: 15,851 Sq Ft

Year Built: 2009

Lot Size: +/- 1.48 Acres

LEASE SUMMARY

Tenant: ES Colorado, LLC

Guaranty: Corporate

Lease Commencement: 2/26/2021

Rent Commencement: 3/1/2026

Lease Expiration: 2/28/2046

Lease Term Remaining: 19+ Years

Lease Type: Absolute Net**

Roof and Structure: Tenant Responsible

Rental Increases: 3.50% Annual Increases

Renewal Options: Three, Ten-Year

Right of First Refusal: Yes (30 Days)

* NOI is based off the 3/1/2027 rental increase. Seller to credit the difference in rent at closing.

OPERATING DATA

Year	Start Date	End Date	Annual Rent	Cap Rate
7	3/1/2027	2/28/2028	\$387,284	6.35%
8	3/1/2028	2/28/2029	\$400,839	6.57%
9	3/1/2029	2/28/2030	\$414,868	6.80%
10	3/1/2030	2/28/2031	\$429,389	7.04%
11	3/1/2031	2/28/2032	\$444,417	7.29%
12	3/1/2032	2/28/2033	\$459,972	7.54%
13	3/1/2033	2/28/2034	\$476,071	7.81%
14	3/1/2034	2/28/2035	\$492,733	8.08%
15	3/1/2035	2/28/2036	\$509,979	8.36%
16	3/1/2036	2/28/2037	\$527,828	8.65%
17	3/1/2037	2/28/2038	\$546,302	8.96%
18	3/1/2038	2/28/2039	\$565,423	9.27%
19	3/1/2039	2/28/2040	\$585,213	9.60%
20	3/1/2040	2/28/2041	\$605,695	9.93%
21	3/1/2041	2/28/2042	\$626,894	10.28%
22	3/1/2042	2/28/2043	\$648,836	10.64%
23	3/1/2043	2/28/2044	\$671,545	11.01%
24	3/1/2044	2/28/2045	\$695,049	11.40%
25	3/1/2045	2/28/2046	\$719,376	11.79%

** Tenant is responsible for all repairs and maintenance. Major capital replacements (roof, structure, HVAC, etc.) are landlord-funded only when repair costs exceed 50% of replacement cost, with tenant reimbursement through amortized rent payments at 8% interest.

INVESTMENT HIGHLIGHTS

- **Corporate Guaranty from Top 10 Operator in the Country (110+ Locations)**
 - Endeavor Schools currently operates over 110 locations across fourteen states.
 - Ricardo Campo founded Endeavor Schools in 2012, and the company has grown significantly in size and stature since then.
 - Endeavor Schools reached the 100-school milestone via targeted operating company acquisitions such as Turtle River Montessori in Jupiter, Florida.
- **New 20-Year Lease with 3.50% Annual Rental Increases**
 - Following five years of successfully operating the school, the tenant executed a new 20-year lease commencing in 2026.
 - The lease features 3.50% annual rent increases, providing a strong hedge against inflation.
 - The tenant has three successive options to extend the lease for ten year periods.
- **Located in the Highly Affluent Arvada, CO Market (Denver MSA)**
 - The subject property is located in an area with an average household income exceeding \$154,000 within a 2-mile radius.
 - The median home value exceeds \$750,000 within a 2-mile radius of the subject property.
 - Arvada benefits from a diversified employment base driven by aerospace, healthcare, technology, education, and government, helping create a resilient local economy and consistent demand for Childcare services.
- **Absolute Net Lease with Modest Rental Rate**
 - The tenant is paying only \$24.43 PSF, which is a low rental rate compared to childcare properties of similar caliber.
 - The tenant shall pay all costs, expenses, fees and charges incurred in connection with the use or occupancy of the leased property.
- **Located in a Regional Trade Area Near Several Feeder Schools**
 - The property benefits from traffic counts exceeding 25,000 vehicles per day along W. 64th Street.
 - Many national tenants are located in the immediate vicinity such as King Soopers Grocer, CareNow Urgent Care, Planet Fitness, Huntington Bank, 24 Hour Fitness and more.
 - Within approximately a 3-mile radius of the subject property, there are three middle schools and three high schools, including Oberon Middle School and Arvada High School.



SITE PLAN



WHY BUY A DAYCARE CENTER?

The U.S. child care market is expected to grow at a compound annual growth rate of 4.18% from 2023 to 2030 and is expected to reach USD 83.6 billion by 2030.

The key factors driving the U.S. child care market growth include increasing government funding for childcare, rising demand for daycare centers; and an increase in the number of women employment.

The early education and daycare segment dominated the U.S. child care market with a share of around 47% in 2022. This is attributable to the increase in the rising demand along with the government funding to child care centers.

The market is benefiting from the advancement of learning technologies for children. Educational tools like Starfall, based on advanced technology, are transforming the U.S. childcare market by providing engaging activities and games for children to learn art, languages, and mathematics.



4.18%
Annual
Growth

Expected Growth Rate
from 2023 to 2030



\$60.4B
Industry

Expected to Grow to
\$83.6B by 2030



47%
Market
Share

U.S. ECE Segment
in 2022



AERIAL OVERVIEW



AERIAL OVERVIEW



TENANT PROFILE

Endeavor Schools is a growing family of private schools that is united by the belief that families deserve schools that are worthy of their trust. Families deserve schools that are authentically committed to the safety, well-being and development of each child that they serve. Each of our schools is unique—and must be—in order to meet the specific needs of each local community.

Endeavor Schools employs a rigorous selection process for identifying prospective partner schools. As they integrate a new partner school into our network, they work to identify, celebrate and preserve its foundational elements—its core philosophy, pedagogical approach and traditions. At the same time, they believe it is their responsibility to challenge their schools to continue to evolve to better meet the needs of their community. They seek to engage families and team members to surface their hopes and dreams for their school, and then provide their schools with the tools and resources to transform those ideas into reality.

Our vision is to create optimal teaching and learning environments that transform the lives of those they serve.

Company Type: Private
Location: Miami, Florida (110+ Locations Across 13 States)
Website: <https://www.endeavorschools.com/>

**9th
Largest**

Corporate
Operator in the
Country

2012

Year
Founded

**110+
Locations**

Corporate
Guaranty





2025 | TOP 20 CORPORATE CHILD CARE COMPANIES

	ORGANIZATION	HEADQUARTERS	CAPACITY (EST.)	# OF CENTERS (EST.)
1	KinderCare Learning Centers	Oregon	200,000	2,400
2	Learning Care Group	Michigan	167,000	1,103
3	Bright Horizons	Massachusetts	115,000	1,028
4	Cadence Education	Arizona	53,400	326
5	Child Development Schools	Texas	46,916*	272*
6	Spring Education Group	California	39,488**	182**
7	Busy Bees North America	Canada	32,784	223
8	Premier Early Education	Illinois	25,000	160
9	Endeavor Schools	Florida	22,000	110
10	The Sunshine House	South Carolina	21,000	140
11	Kids and Company, Ltd.	Canada	14,612	159
12	New Horizon Academy	Minnesota	15,673	103
13	Big Blue Marble Academy	Alabama	15,149	83
14	O2B Kids	Florida	14,078	75
15	Early Learning Academies	Virginia	13,294	77
16	Otter Learning	South Carolina	10,500	76
17	The Nest Schools	Florida	9,300	54
18	The Gardner School	Tennessee	7,600	39
19	LLE Educational Group	Virginia	7,000	47
20	Never Grow Up, Inc.	Tennessee	6,613	46

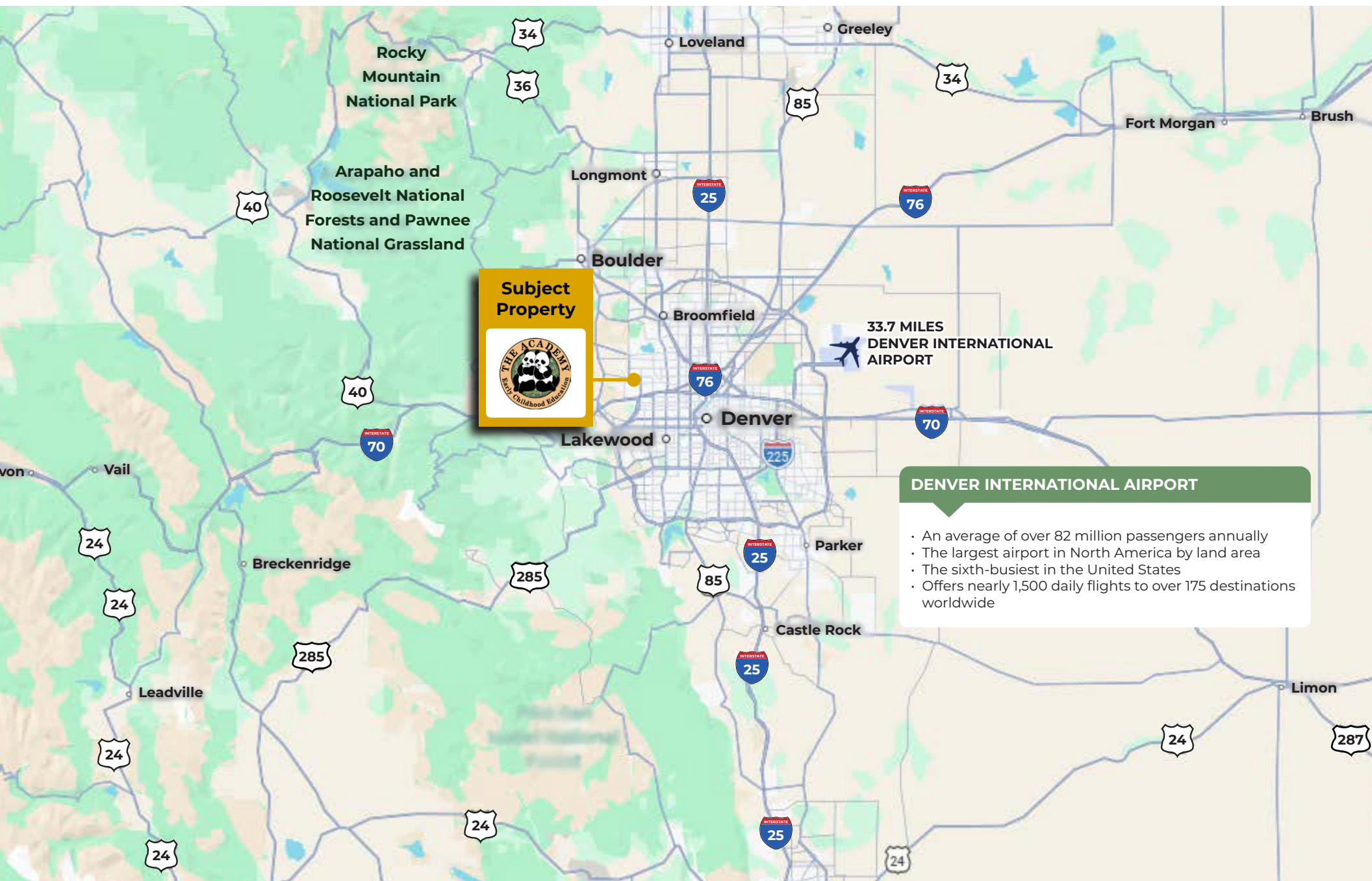
Based on data supplied by the organizations. Data on capacity is total licensed capacity as of January 1, 2025

*Data from January 2024 report. **Data from January 2023 report.

PROPERTY PHOTOS



REGIONAL MAP



AREA OVERVIEW

ARVADA

- A historic city of about 124,000 residents located just 7 miles northwest of downtown Denver, Colorado.
- Known for its highly walkable, turn-of-the-century downtown in Olde Town Arvada, it offers residents an easy 20-minute commuter rail ride into Denver's Union Station and quick weekend access to the Rocky Mountains.
- The city features over 90 parks and 125 miles of hiking and biking trails, and is home to the Arvada Center for the Arts and Humanities for theater and musical productions.
- The historic district is known for its Main Street Americana vibe, local breweries, and vibrant restaurant scene.

DENVER

- The Denver-Aurora-Lakewood metro is at the center of Colorado's Front Range, nestled at the convergence of the Great Plains and the majestic Rocky Mountains.
- The eastern and northern reaches of the metro are expected to attract the most future development, as land in these areas is relatively flat and affordable.
- The Front Range is also served by Denver International Airport, the largest airport in the United States by land area.
- Five professional sports teams play in venues within a short walk or drive of Downtown Denver.
- The local arts community is vibrant, and the city's large park system provides relaxing opportunities to enjoy the outdoors.
- The Rocky Mountains keep residents active. Rocky Mountain National Park is less than two hours from the metro, and offers numerous campsites and hiking trails. Avid skiers and snowboarders are close to world-class ski resorts, such as Vail, Beaver Creek, Breckenridge, and Copper Mountain.
- Denver is home to several prominent universities, ranging from large public research institutions to private liberal arts colleges. The city offers diverse educational opportunities, with major schools like the University of Colorado Denver downtown and the University of Denver located just south of the city center.

ECONOMY

- Key drivers of the local economy include aerospace, bioscience, energy, financial services, health care, aviation, information technology, and telecommunications.
- Tourism is a significant contributor to the local economy, with roughly 37 million visitors annually generating over \$10 billion in spending and supporting more than 70,000 jobs.
- Denver is home to 10 Fortune 500 companies, including Newmont, Arrow Electronics, DISH Network, DaVita, Qurate Retail Group, and VF Corporation.



GOLDEN GATE CANYON STATE PARK



REGIS UNIVERSITY



DENVER BOTANIC GARDENS



DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE
2010 Population	10,486	57,290	144,629
2020 Population	10,856	65,484	165,853
2024 Population	10,640	65,020	163,715
2029 Population	10,715	66,228	166,957
HOUSEHOLDS			
2010 Households	4,113	22,127	59,504
2020 Households	4,486	25,600	67,237
2024 Households	4,567	26,544	69,531
2029 Households	4,626	27,235	71,210
OWNER OCCUPIED HOUSING UNITS			
2010 Owner Occupied Housing Units	84.2%	78.1%	69.5%
2020 Owner Occupied Housing Units	83.7%	76.0%	69.3%
2024 Owner Occupied Housing Units	84.0%	76.1%	69.5%
2029 Owner Occupied Housing Units	84.1%	75.9%	69.5%
RENTER OCCUPIED HOUSING UNITS			
2010 Renter Occupied Housing Units	12.8%	18.4%	26.4%
2020 Renter Occupied Housing Units	13.9%	20.9%	27.1%
2024 Renter Occupied Housing Units	13.7%	20.9%	26.9%
2029 Renter Occupied Housing Units	13.6%	20.9%	26.9%
AVERAGE HOUSEHOLD INCOME	\$151,765	\$155,718	\$143,173

AREA SNAPSHOT

163,715
 POPULATION (5-MILE)

150,522
 DAYTIME POPULATION (5-MILE)

3.8%
 POPULATION GROWTH (2025-2030)

\$151,765
 AVERAGE HOUSEHOLD INCOME (1-MILE)